

October 5, 2020

The Washington County Board of Commissioners met in a regular meeting on Monday, October 5, 2020 at 6:00 PM by using ZOOM—virtual meeting software (due to the COVID-19 pandemic) for Facebook Live Streaming and in person in the Commissioners' Room, 116 Adams Street, Plymouth, NC. Commissioners Johnson, Phelps, Sexton and Walker were present. Also present were County Manager/County Attorney Curtis Potter, Clerk to the Board Julie J. Bennett and Finance Officer Missy Dixon. Commissioner Riddick was not in attendance.

Chair Phelps called the meeting to order. Commissioner Sexton gave the invocation; Tax Administrator, Ms. Sherri Wilkins led the Pledge of Allegiance.

ADDITIONS/DELETIONS: Chair Phelps deleted Item #10 Compensation Study Update. This will be discussed at the October 26 recessed Board of Commissioners meeting. Chair Phelps also deleted the Closed Session for attorney-client privilege NCGS §143-318.11(a)(3).

CONSENT AGENDA: **Commissioner Johnson made a motion to approve the Consent Agenda:**

Items listed under Consent are generally of a routine nature. The Board may take action to approve/disapprove all items in a single vote. Any item may be withheld from a general action, to be discussed and voted upon separately at the discretion of the Board.

- a) Approval of Minutes
- b) Tax Refunds & Releases and Insolvent Accounts
- c) Budget Amendments/Budget Transfers
- d) Proclamation: National Breast Cancer Awareness Month
- e) Washington County 911 and Nash County 911 MOU
- f) FY2022 Public Transportation Grant Authorization
- g) Lease Resolution with RCCHC for Creswell Primary Clinic

Commissioner Walker seconded. Motion carried unanimously.

RECOGNITION FOR RETIREE: Chair Phelps presented a Certificate of Appreciation to Sheriff Barnes for Ms. Lisa Patrick who retired July 1, 2020 with 20 years of service to the County.

PUBLIC FORUM: None.

REVALUATION DISCUSSION—SCHEDULE OF VALUES: Mr. Gene Roundtree, Revaluation Appraiser and Ms. Sherri Wilkins, Tax Administrator spoke to the Board and noted they have presented the Schedule of Values for 2021 effective for Tax Year 2021 to the Commissioners tonight. Mr. Roundtree briefly went over the contents of the book. Any questions should go through Ms. Wilkins and she will get them to the appraisers. Commissioner Johnson asked Ms. Wilkins if there are any surprises that she saw this time that the Board should be aware of. Ms. Wilkins said she would have to defer to Mr. Roundtree. Mr. Roundtree says they are to bring values up to market value. They did field work and took pictures. Farm values are basically the same. There will be informal appeals that go to the Tax Office to try to be resolved before having to bring them to the Board. Commissioner Johnson asked were there any

new statutes that would cause a variance. Mr. Roundtree said no they are the same as before. Chair Phelps said surrounding counties had significant decreases. Commissioner Phelps asked Mr. Roundtree if he saw that here. Mr. Roundtree said there were some decreases but it seemed that most were holding their own. At the end of December Mr. Roundtree said he will be able to determine if the County will gain or lose tax value. Commissioner Sexton asked about the solar farms and how they are valued. There was a brief discussion on this.

Chair Phelps stated that the public hearing on the Schedule of Values will be October 26 @ 6:00 PM in the Commissioners' Room.

STATUS OF EDDIE SMITH SERVICE DISTRICT CONVERSION: Mr. Potter, CM/CA spoke to the Board.

Mr. Potter, CM/CA said there was a request to bring this back to this meeting. Digitization of the documents has been completed and ready for review. Mr. Potter said he would like the conversion to take place in coordination with the annual Soil & Water Advisory Committee in February and have info for the upcoming year's budget.

Mr. Potter said will keep the Board updated as the process moves along.

FUNDING FOR SCHOOL SRO'S: Dr. Linda Carr, Washington County School (WCS) Superintendent spoke to the Board and thanked the Board for letting her attend in person. She started off by saying the State will often match money and she would like to apply for another SRO for a total of three (3). Dr. Carr said she is asking the County for local funds. Dr. Carr said WCS would like the County to pay for ½ of a SRO and WCS will pay for ½. Mr. Potter stated that this would be a total of three (3) SRO's with the County paying for one (1).


Commissioner Johnson made a motion to fund ½ of the salary of a SRO position. Commissioner Sexton seconded. Discussion ensued. Mr. Potter said WCS would like to change the structure. Commissioner Johnson asked Mr. Potter to bring the numbers to the next meeting. Mr. Potter went on to say that the cost of a SRO is \$57,000/ea. The County is paying 1/8th of that where now WCS wants the County to pay for 1/3rd. **Commissioner Johnson amended her motion to state that in addition to the Board funding ½ of the current SRO position, the County will now fund WCS with an additional ½ for a 3rd SRO and directed staff to bring a budget amendment to the October 26 recessed meeting for approval contingent upon WCS getting the grant funding from NCDPI for ½ of a 3rd SRO position. Motion carried 4-0.**

ENERGY PERFORMANCE CONTRACT: Mr. Graham Lewis, Program Manager of Schneider Electric spoke to the Board. (See presentation below).

Chair Phelps said it looks like Mr. Lewis is just looking for the Board's commitment to this program. The new Board in 2021 would be responsible for doing a resolution showing this commitment. Commissioner Johnson asked if the LGC approved this type of performance contracting. Mr. Potter said yes they have already approved two (2) this year. Commissioner Johnson asked would the County need legislative approval. Mr. Potter said no, this is a different approval process.


Commissioner Johnson asked Dr. Carr if she had anything to add. Dr. Carr said she is a steward of trying to be able to save money at the schools. Mr. Potter said there is a process that has to take place for this type of contract.

Commissioner Sexton made a motion for Washington County Government to commit to working with WCS on this project with Schneider Electric and for a resolution to be brought back during early 2020-21. Commissioner Walker seconded. Commissioner Walker said he sees this as a win-win situation. **Motion carried unanimously 4-0.**



Washington County Schools


Washington County Commissioner's Presentation




Performance Contracting Overview

How It Works

BEFORE



AFTER



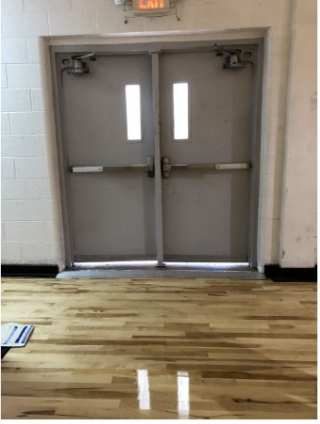


Washington County Schools spends roughly \$550,000 a year on utilities.

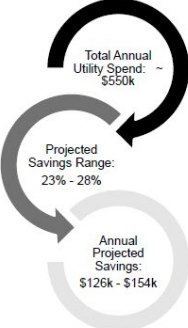
What could we accomplish if we were able to reinvest a portion of those expenditures to fund solutions to the schools' most pressing facility needs?

Where Could We Invest?

Review of Capital Needs

- 1) Pines Building Envelope/HVAC/Chiller/Moisture Issues
- 2) Building Automation System – District-Wide
- 3) Creswell Gym Chiller Replacement
- 4) Creswell Fuel Oil Pump Broken
- 5) Creswell Ridge Gap Needs Replacing
- 6) Creswell Learning Center Boiler Replacement
- 7) HS Boiler Replacement
- 8) HS Bard Unit Replacements
- 9) HS Leaking Radiators
- 10) Union 1990s Bard Unit Replacements
- 11) Fuel Oil to Natural Gas Conversion – District-Wide
- 12) T12 & T8 Lighting Upgrades – District-Wide
- 13) Preventative Maintenance Contract – District-Wide



Total Annual Utility Spend: ~\$550k

Projected Savings Range: 23% - 28%

Annual Projected Savings: \$126k - \$154k

Estimated Guaranteed Savings Over 15 Years:

\$1.9M - \$2.3M

Estimated Guaranteed Savings Over 20 Years:

\$2.5M - \$3.1M



Overall Impacts to Washington County Schools

This Project Will:

- Improve the Learning Environment
- Provide Additional Learning Opportunities for Students
- Improve the Public Image of Washington County Schools
- Overcome Capital Funding Limitations
- Overcome the Limited Number of Maintenance Staff
- Reduce Economic Burden on the County Commissioners
- Assist in Capital Improvement Plan Development
- Combat COVID-19 Impacts to Funding
- Reduce Future Rate Hike Impacts to the Budget

Next Steps

County Involvement



- Early 2021** - Pass Resolution to Not Reduce Appropriations Based on the Energy Savings
- Today** - Give Assurances The Resolution Will Be Supported So WCS Can Move Forward w/ The Program

Case Study: *Swain County Schools - 2020*

Total Baseline Utility Spend: \$530,000
Capital Funding Increase: \$2.34M

- 4 Schools
- Tier 1 County with New Superintendent
- 30+ Year Old HVAC District-Wide
- 2 New Chillers
- 2 New Boilers
- LED Lighting
- Building Envelope Improvements



“Without Performance Contracting, we would have been in crisis within 3 years due to equipment failure.”
- Superintendent Mark Sale



TRAVEL & TOURISM UPDATE: Mr. Tom Harrison, TTA Director spoke to the Board. Mr. Harrison said that what looked ominous early in the year doesn't look so bad now. Washington County is influenced by the occupancy of the Outer Banks. Visitors stage a part of their trip to stay here after they leave home rather than having to make a long drive all in one day. When Dare County closed down in March, Washington County saw our occupancy rates drop drastically. The Domtar shutdown was postponed until July which also put a dent in the hotel's cash flow. This year the Bear Festival Funds were not used since we couldn't have the festival; however, the Bear Festival was held virtually with engagement that reached 46 states. Mr. Harrison said Dare County opened back up, their occupancy rates were higher than the previous year and so was Washington County's. Mr. Harrison said he wrote a grant for almost \$15,000 for magazine ads and billboards for hunting in our area. He just heard he received the grant and will be moving forward. Mr. Harrison said the TTA has never been in better shape with the increased occupancy tax and getting the grant. Commissioner Johnson asked Mr. Harrison about direction signs. He said he hadn't put in for funding for that. Commissioner Johnson said that DOT isn't putting any money towards signs. Mr. Harrison said the TTA was asked to do a billboard to for Creswell promoting places in Creswell such as Pettigrew State Park. Chair Phelps congratulated Mr. Harrison on getting the \$15,000 grant and the billboards for Creswell. Chair Phelps asked about the branding for the County since the Board did approve of having the Bear as the County's logo. Mr. Harrison said the renditions he has received, he hasn't like them. Mr. Potter said he has talked with Mr. Harrison about a new logo and once we get one the County will start to use it. Commissioner Johnson asked about the Harbor Town grant. Mr. Harrison said hasn't heard back about it. Two boat captains were scheduled to come to Washington County in December, but with COVID they have been cancelled and hopefully they will come in the spring.

SHERIFF'S DEPUTY'S BODY CAMERAS AND DASH CAMS AND ELECTRONIC ANKLE MONITORS FOR PRISONERS: Sheriff Johnny Barnes spoke to the Board. He said he talked to

different companies about the body cameras and electronic ankle monitors. The quotes for the body cameras are shown below.



15612 College Blvd
 Lenexa, KS 66219
 1-800-440-4947 www.digitalallyinc.com

Date	9/15/2020
Page	1

Body Cameras

Customer:

Washington County Sheriff's Office
 Mike Patterson
 120 Adams Street
 Plymouth, NC 27962

Customer ID	Salesperson	Shipping Method	Payment Terms	Created By	Quote Valid
DAI002435	BS	FEDERAL EXPRESS	Net 30	Brian Finn	90 Days

Ordered	Item Number	Description	Retail Price	Item Discount	Discount	Ext. Price
11		FVHD Body Camera Kit	\$595.00	\$0.00		\$6,545.00
11		VuLink Kit	\$495.00	\$0.00		\$5,445.00
11		Magnet Mount	\$64.00	\$0.00		\$704.00
23		Activation & Configuration	\$30.00	\$0.00		\$690.00
11		Annual Cloud License for Body Camera	\$168.00	\$0.00		\$1,848.00
1		Annual Cloud License for Docking Station	\$492.00	\$0.00		\$492.00
11		Annual User License	\$96.00	\$0.00		\$1,056.00
1		12-Bay Docking Station	\$2995.00	\$0.00		\$2,995.00

Notes:

- 3 Year Advanced Exchange Warranty on Body Cameras
- 1 Year Advanced Exchange Warranty on Docking Stations & VuLinks

Activation Includes:

- Remote Product Setup & Configuration
- Dedicated Project Manager
- Best Practices & Implementation Planning Session
- Product Support for Life of Product

Cloud Cost Breakdown:

Body Cams: \$14/Device/Month = \$168.00/Device/Year
 Users: \$8/User or Admin/Month = \$96.00/User/Year
 Dock: \$41/Dock/Month = \$492.00/Dock/Year

Basic 5 Year Cloud 90-Day Retention Plan:

- 90 Days Unlimited Storage
- Additional storage purchased in increments of 100GB for \$63 per year.
- Full Software Access & Redaction
- Full Access to Share Portal
- Security Groups & Granular Permission Controls
- Event Tagging, Notations, Playback Review, & Reporting
- Case Management

Total Discount	
Subtotal	\$19,775.00
Misc	
Tax	\$0.00
Freight	\$350.00
Total	\$20,125.00

Annual Cloud Cost Breakdown:
 (Does Not Include Extra Storage)

- 1st Year=\$ 3,960.00
- 2nd Year=\$ 3,960.00
- 3rd Year=\$ 3,960.00
- 4th Year=\$ 3,960.00
- 5th Year=\$ 3,960.00

Washington County Manager's Office

Thank you for your interest in Digital Ally products. If you would like to place an order, please contact the Digital Ally Sales Team at 1-800-440-4947.



The SoundSide Group, Inc.
 Phone: (252) 793-9226
 Fax: (252) 793-9253
 125 West Water Street
 Plymouth, NC 27962

Quote No. Budgetary
Date 8/31/2020

Prepared for:
 Washington County Sheriff Depart.
 120 Adams St # 202
 Plymouth, NC 27962

Prepared by:
 Email: quotes@soundsidegroup.com

Budgetary Quote for 12 Body Cameras

Qty	Description	Price	Total
1	12 Body Camera solution from Watchguard Video	\$ 19,525.00	\$ 19,525.00
1	Project Materials	\$ 500.00	\$ 500.00

NOTE: A Server will be required for this camera system

LABOR

1	Technical Labor	\$ 4,000.00	\$ 4,000.00
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SubTotal: \$ 24,025.00
 Freight \$ 230.00
 6.75% Sales Tax: \$ 1,637.21

Prices are firm until 9/20/2020

Terms: Net 30 days

TOTAL \$ 25,892.21

Accepted by: _____

Date: _____

Disclaimer

PLEASE DO NOT PAY FROM QUOTE - INVOICES WILL BE MAILED SEPARATELY. This sales quote is valid for 20 days, however be aware that equipment pricing is subject to change based on manufacturer change-outs or discontinuation of product lines. If labor estimates are not specified on the quote, this means that they are "To Be Determined" (TBD) and will be billed separately

The SoundSide Group, Inc. Thanks you for your business!



The SoundSide Group, Inc.

Phone: (252)793-9226

Fax: (252)793-9253

125 West Water Street

Plymouth, NC 27962

Quote # 19830

Date: 08/31/2020

Prepared for: Arlo Norman
Washington County
120 Adams Street - Courthouse - 1st floor
P O Box 1007
Plymouth, NC 27962 U.S.A.

Prepared by: Shannon Layne
Email: quotes@soundsidegroup.com

**scl- Washington County Sheriff - Budgetary Quote for
Body Camera Server**

LN	Qty	Description	UOM	Price	Total
SERVER					
1	1	Dell PowerEdge R540 Xeon Gold 5218 2.3Ghz, 16C/32T No RAID 32GB 8x8TB SATA Drives 7x BOSS M.2 Sticks Dual pwr/fans Ldrc9 Basic 3 yr Pro NBD warranty	EA	\$10,572.00	\$10,572.00
2	8	Microsoft Windows Server 2019 Standard - License - 2 cores - local, Microsoft Qualified - OLP: Government - English	EA	\$111.00	\$888.00
3	5	Microsoft Windows ServerCAL 2019 English LocalGovernment OLP 1License NoLevel DvcCAL	EA	\$25.00	\$125.00
4	1	Microsoft SQL Server 2019 Standard - License - local, Microsoft Qualified - OLP: Government - Linux, Win - English	EA	\$809.00	\$809.00
5	5	Microsoft SQLCAL 2019 English LocalGovernment OLP 1License NoLevel DvcCAL	EA	\$182.00	\$910.00
6	1	APC Smart-UPS 1000 LCD - UPS - AC 120 V - 670 Watt - 1000 VA - RS-232, USB - 8 output connector(s)	EA	\$660.00	\$660.00

NAS - Network-attached Storage

7	1	SYNOLOGY 8 BAY NAS DISKSTATION	EA	\$1,146.00	\$1,146.00
8	8	WD RED PRO 8TB SATA. 3.5inch, 256MB	EA	\$370.00	\$2,960.00
9	1	System Recovery Server Ed Windows 1svr Standard Ess 12mo Mnt Bundle GOV	EA	\$527.00	\$527.00

Veritas System Recovery requires an annual renewal. Current renewal price is \$160.00.

11		Project materials			\$350.00
12		Installation and Setup			\$1,800.00

Sub-Total: \$20,747.00

Freight: \$100.00

Sales Tax: \$1,407.17

Total: \$22,254.17

Prices are firm until 9/20/2020

Terms: Net 30 Days

Comments:



ADDRESS:
 8625-B Byron Commerce Dr.
 Byron Center, MI 49315
 provisionusa.com
 800-576-1126

PREPARED BY:
 Roman Colburn

PREPARED FOR:
 Washington County Sheriff

QUOTE #:
 UNSAVED

DATE:
 09/14/2020

BODYCAM® BC-300 QUOTE:

ID #	Item	Description	Qty	Unit Price	Ext. Price
1	BC-300	HD Body Camera Includes: 300 Model HD Body Camera, Rotating Garment Clip, USB Upload/Charging Cable, 32GB Internal Storage, DC Wall Charger, 12V USB Charger Adapter, Software & Guides	11	\$349	\$3,839
2	BC-380	10 Camera USB Docking Station	1	\$795	\$795

NOTES:

MSRP:	\$5,894
Your Savings:	\$1,260
Your Price:	\$4,634

FEATURES:

- 1296p HD Video Quality
- 150° Field-of-View
- 12 Hour Full-Shift Battery
- LCD Display Screen
- Pre-Event Recording
- IP68 Waterproof
- Selectable Night Vision
- Flexible Mounting Options
- Noise-Reducing Audio
- Built-in Flashlight

LEASE / INSTALLMENT PURCHASE OPTIONS:

60 Month Installment Purchase Option/Unit/Month \$

OPTIONS & ACCESSORIES:

SECURAMAX® VIDEO MANAGEMENT

SecuraMax CLOUD Monthly pricing:
 \$40 a month per Body Cam a month/100GB
 (11) Body Cams x \$40=\$440 a month

TERMS:

General Terms:
 PRO-VISION®, Inc. ships all orders UPS Ground. Quote is valid for 30 days. Service or carrier change will result in additional charges. Shipping & Handling not included unless specified. Purchase price is USD and FOB Byron Center, MI. Product Invoice Net 30 Day Terms or 2.0% Discount Net 10 Day Terms. Terms and Discounts do not apply to leases or credit card payments. Past due invoices will be subject to a 1.5% per month Finance Charge. No technical support or warranty claims will be provided for any past due account. All transactions are subject to final PRO-VISION® Management Approval.

Leasing:
 Installment Purchase Option Application must be submitted for final management approval. Rates are subject to change without notice until application is approved. Shipping & Handling is not included in quoted Installment Purchase Option Rates. Shipping & Handling will be included in Installment Purchase Option Application. A \$360.00 document fee and one advance payment equal to the total monthly rate is required with approved final Installment Purchase Option Documents.

SecuraMax™:
 Plan Price per Month Based on Service Contract for the specified length with autopay discount. Service Contract and End User License Agreement (EULA) required. Additional terms specified in Service Contract and EULA. Hardware using SecuraMax must be paid for prior to deployment.

Sheriff Barnes stated that the costs vary. Body cams would be more efficient than dash cams because the dash cams would only catch what is either in front or behind the car. His deputies are usually going into houses or other areas out of their cars. Some body cameras have to be physically turned on and

some come on automatically. Sheriff Barnes said he is looking at the mid-range ones from Sound Side and likes that they are local and can service the cameras. The County's data would be stored on site at the County.

Commissioner Johnson asked Sheriff Barnes if Sound Side offers any warranty. Sheriff Barnes didn't have the answer to the question and said he would check on it.

Chair Phelps made a motion to approve the quote from Sound Side for the body cameras with a budget amendment to be brought back to the Commissioners' for approval at the October 26, 2020 recessed meeting. Commissioner Johnson seconded. Discussion ensued. Commissioner Sexton asked the Sheriff to make sure that the quote is still good. **Motion carried unanimously 4-0.**

The Sheriff noted that he feels that the dash cams are prohibitively expensive and the cost is extraordinarily high for the data. The dash cam quotes are shown below.

In-Car Camera Quotes

Digital Ally- \$ 10,000 for each patrol car not including installation. However, this company will give a free body camera for each In-car camera purchased.

Axon- There prices are around the same as Digital Ally.

Watch Guard- There prices are \$ 10,000 - \$ 12,000 depending on the camera and what add-ons are chosen such as a rear camera and a cage camera.

RECEIVED
SEP 28 2020
Washington County Manager's Office



AXON

Washington County Sheriff's Office - NC

AXON SALES REPRESENTATIVE

Carson Klutz

cklutz@axon.com

ISSUED

9/15/2020

Q-268574-44089.036CK

1



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-268574-44089.036CK

Issued: 09/15/2020
 Quote Expiration: 11/15/2020
 Account Number: 228355
 Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Mike Patterson
 Washington County Sheriff's Office - NC
 120 Adams St.
 PLYMOUTH, NC 27962
 US

BILL TO

Washington County Sheriff's Office - NC
 P.O. BOX 969
 PLYMOUTH, NC 27962
 US

SALES REPRESENTATIVE

Carson Klutz
 Phone:
 Email: cklutz@axon.com
 Fax:

PRIMARY CONTACT

Mike Patterson
 Phone: (252) 484-0865
 Email: jpatterson@washconc.org

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	11	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	11	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	44	0.00	0.00	0.00
73449	RESPOND DEVICE LICENSE	60	11	0.00	0.00	0.00
Hardware						
74210	AXON BODY 3 - 8 BAY DOCK		1	1,495.00	1,495.00	1,495.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	43.90	43.90	43.90
73202	AXON BODY 3 - NA10		11	699.00	699.00	7,689.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		12	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		11	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	11	1,068.00	1,068.00	11,748.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	1	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	11	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		1	0.00	0.00	0.00
73665	RESPOND DEVICE PAYMENT	12	11	108.00	108.00	1,188.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85014	AXON 1-DAY SERVICE		1	2,000.00	2,000.00	2,000.00
					Subtotal	24,163.90
					Estimated Shipping	0.00
					Estimated Tax	1,415.88
					Total	25,579.78

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	11	1,068.00	1,068.00	11,748.00
73665	RESPOND DEVICE PAYMENT	12	11	108.00	108.00	1,188.00
					Subtotal	12,936.00
					Estimated Tax	792.99
					Total	13,728.99

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	11	1,068.00	1,068.00	11,748.00
73309	AXON CAMERA REFRESH ONE		11	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		1	0.00	0.00	0.00
73665	RESPOND DEVICE PAYMENT	12	11	108.00	108.00	1,188.00
					Subtotal	12,936.00
					Estimated Tax	792.99
					Total	13,728.99

Year 4

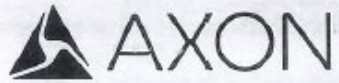
Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	11	1,068.00	1,068.00	11,748.00

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73665	RESPOND DEVICE PAYMENT	12	11	108.00	108.00	1,188.00
					Subtotal	12,936.00
					Estimated Tax	792.99
					Total	13,728.99

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	11	1,068.00	1,068.00	11,748.00
73310	AXON CAMERA REFRESH TWO		11	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		1	0.00	0.00	0.00
73665	RESPOND DEVICE PAYMENT	12	11	108.00	108.00	1,188.00
					Subtotal	12,936.00
					Estimated Tax	792.99
					Total	13,728.99
					Grand Total	80,495.74



Summary of Payments

Payment	Amount (USD)
Year 1	25,579.78
Year 2	13,728.99
Year 3	13,728.99
Year 4	13,728.99
Year 5	13,728.99
Grand Total	80,495.74

The general consensus was that body cams would work better for the Washington County Deputies than the dash cams.

Next, Chair Phelps wanted to discuss electric ankle monitors. Chair Phelps said that sometimes the judges want to release individuals but only if they have a “box”—an electronic ankle monitor. Chair Phelps stated that two surrounding counties use these. Sheriff Barnes said they are only sold in bulk as a minimum of ten (10). Other counties also have a Deputy whose only job is to monitor the electronic ankle monitors. Discussion ensued. Please see the quote for electronic ankle monitors below.

Ankle Monitors

Omnalink Program Pillars



OM500 Monitoring Device

- Verizon LTE
- Patented voice capabilities
- Market best battery life



FocalPoint Software

- Recent multi million-dollar investment
- State of the art
- Intuitive user experience



FocalPoint App

- Industry leading mobile app
- Feature rich for field use
- ISO and Android

RECEIVED
SEP 28 2020



Washington County Manager's Office

THANK YOU!

Omnalink OM500

Offender Monitoring Solution



- WiFi Positioning Technology
- Rapid Charge, Agency Replaceable Battery
- Improved Tamper Detection Features
- Lightweight Compact Design
- High Quality Custom Voice Commands

- LTE Fast LTE Connectivity
- Dishwasher Safe Submersible Device
- Magnetic Charger That Swivels 360°
- Improved Mapping Reduces Drift
- Movement Detection Technology

New Design Feature Rich Future Proof



Washington County, NC – Pricing-Schedule of Services

EXHIBIT A
PRICING – SCHEDULE OF SERVICE

OM500 LEASE PRICING & SERVICE		
Quantity	Description	Daily Rate
1 - 25	OM500 Ankle Monitoring Device	\$0.25
26 - 50		\$0.30
51 - 99		\$8.00
100 +		\$2.00

\$11570.00 per year

* Minimum of 10 devices required on initial shipment

Features	
GPS Interval	1 Minute or Greater
Transmission Interval	15 Minutes or Greater
Transmission rate	7 Minutes or Greater
Zones	
Inclusion Zones – Exclusion Zones – Buffer Zones	Unlimited
Alerts	
Email – SMS (Text) – Voice – Fax	Unlimited
Support	
User Initiated Instant Locates	Included
Standard Customer Support	Included
Web based user training	Included
Shelf Allowance	
Shelf Allowance	10% - Maximum of 10
Shelf Price Over Allowance	0.25 Per Device Per Day
Consumable / Replacement Items	
OM500 Device Replacement Cost	\$450.00 Per Device
Loading Fee	No Charge
Pin Clip Covers	No Charge
Additional Omnilink Strap	\$11.00 Per Strap
Extra-long strap	\$25.00
Additional Omnilink OM500 Back Plate	\$15.00 Per Back Plate
Additional Omnilink OM500 Charger	\$25.00 Per Charger
Ground Shipping	No Charge
* Activation Fee Per Device	\$125
* Waived if service is canceled more than 6 (six) months after the device was received by the customer	



Chair Phelps made a motion to approve the quote from Omnilink for the electronic ankle monitors with a budget amendment to be brought back to the Commissioners' for approval at the October 26, 2020 recessed meeting. Commissioner Walker seconded. Discussion ensued. Sheriff Barnes said he has to check on what type of person (Deputy vs Admin staff) that would need to be hired to monitor the electronic ankle monitors and said he would probably have to hire a Deputy to monitor these because if there was a problem, then that Deputy would be the one to go pick-up the offender. **Motion carried unanimously 4-0.**

Mr. Potter also noted that he and Sheriff Barnes are working on getting the jail painted.

OTHER ITEMS BY CHAIR, COMMISSIONERS, COUNTY MANAGER/ COUNTY MANAGER OR CLERK:

Chair Phelps said Early Voting starts 10 days from today. Commissioner Johnson said folks can vote at BCCC WCC in Roper and the Maritime Museum in Plymouth.

Commissioner Johnson mentioned that Washington County recently had three (3) people retire from DSS: Ms. Francine Hines, Ms. Zina Rhodes and Ms. Lynette Collins. Chair Phelps asked the Clerk to put recognition for these retirees on the November agenda.

Mr. Potter said he is going to work with HR to have all retirees recognized by the Commissioners.

Mr. Potter said the Employee Appreciation Committee will be meeting this week discussing the Employee Appreciation Luncheon.

Ms. Bennett said she is working towards obtaining her Master Municipal Clerk (MMC) designation by attending virtual classes November 9-11, 2020 through the UNC-SOG.

Mr. Potter said citizens can still fill out the Census paperwork. They can also call 1-844-330-2020 (the Census phone number) and have their answered recorded.

Mr. Potter said with COVID-19's Phase III he is looking into what services the County can resume. He is checking to see what surrounding counties are doing.

Ms. Dixon said she and Ms. Dunlow are moving forward with the bank conversion. Hopefully, Finance will be up and running with the new bank on November 2, 2020. Ms. Dixon will give an update at the next meeting.

Chair Phelps reminded folks to wear their mask, keep a social distance of 6 feet and wash their hands.

Commissioner Johnson asked Mr. Potter if the plumbing in Detention had been taken care of. Mr. Potter said he will know more after his meeting with Ms. Blount, Sheriff Barnes, Ms. Moscato and Mr. Boone.

Chair Phelps stated that the reval public hearing, compensation study, and budget amendments will be on the agenda for the October 26, 2020 recessed Board of Commissioners' meeting.

Commissioner Johnson made a motion to go into Closed Session pursuant to NCGS §143.318.11(a)(6) personnel. Commissioner Sexton seconded, motion carried unanimously 4-0.

Back in Open Session, Commissioner Walker mentioned that Mr. Jimmy Jones has contacted him about Cardinal Lane again. Chair Phelps said he had been contacted by Mr. Jones also. Mr. Potter said a map was found that was signed 2 months after the DOT date required in 1975.

At 8:10 PM, with no further business to discuss, **Commissioner Walker made a motion to recess to October 26, 2020 @ 6:00 PM in the Commissioners' Room. Commissioner Sexton seconded, motion carried unanimously.**

D. Cole Phelps
Chair

Julie J. Bennett, CMC, NCMCC
Clerk to the Board